# Makedonski Telekom AD - Skopje

Financial Statements
For the year ended
31 December 2010

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## **Independent Auditor's Report**

To the Board of Directors and Shareholders of Makedonski Telekom AD Skopje

## Report on financial statements

We have audited the accompanying financial statements of Makedonski Telekom AD Skopje (the "Company"), which comprise the statement of financial position as of 31 December 2010 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Accounting laws and regulations of the Republic of Macedonia, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the accompanying financial statements present fairly in all material respects the financial position of the Company as of 31 December 2010 and its financial performance and its cash flows for the year then ended in accordance with Accounting laws and regulations of the Republic of Macedonia.

General manager Ljube Gjorgjievski

17 February 2011 Skopje B. 3 crobus Certified auditor Vladimir Zogovik

PRICEWATERHOUSECOOPERS REVIZIJA DOO Skopje

## Statement of financial position

		,	As at 31 December
In thousands of denars	Note	2010	2009
Assets			
Current assets			
Cash and cash equivalents	5	1,009,511	600,819
Deposits with banks	6	5,777,401	7,126,056
Trade and other receivables	7	1,780,000	1,848,548
Other taxes receivable	8	57,933	8,298
Income tax receivable		42,411	134,102
Inventories	9	213,662	134,915
Assets held for sale	10	39,179	40,811
Total current assets		8,920,097	9,893,549
Non-current assets			
Property, plant and equipment	11	7,794,088	7,493,563
Advances for property, plant and equipment		39,637	37,566
Intangible assets	12	505,907	516,730
Investment in subsidiaries	13	2,797,591	2,797,591
Trade and other receivables	7	315,279	107,917
Available-for-sale financial assets		-	591
Financial assets at fair value through profit and loss		65,125	61,376
Total non-current assets		11,517,627	11,015,334
Total assets		20,437,724	20,908,883
Liabilities			
Current liabilities			
Trade and other payables	14	2,370,861	2,004,714
Other taxes payable	8	11,303	41,271
Income tax payable		3,979	12,349
Provision for other liabilities and charges	15	60,753	545,793
Total current liabilities	2002	2,446,896	2,604,127
Non-current liabilities			
Other payables		-	22,291
Provision for other liabilities and charges	15	520,389	311,767
Total non-current liabilities	******	520,389	334,058
Total liabilities	_	2,967,285	2,938,185
Equity			
Share capital		9,583,888	9,583,888
Share premium		540,659	540,659
Treasury shares		(3,738,358)	(3,738,358)
Statutory reserves		1,916,777	1,916,777
Revaluation reserves		2,294,516	2,294,516
Other reserves		22,291	-
Retained earnings		6,850,666	7,373,216
Total equity	16	17,470,439	17,970,698
Total equity and liabilities		20,437,724	20,908,883

The financial statements set out on pages 1 to 37 were authorised for issue on 17 February 2011 by the Management of Makedonski Telekom AD - Skopje, and are subject to review and approval by the Board of Directors on 23 February 2011 and by the shareholders on date that will be subsequently agreed.

Nikolai Beckers

Chief Executive Officer

Slavko Projkoski Chief Finance Officer

## Statement of comprehensive income

		Year e	nded 31 December
In thousands of denars	Note	2010	2009
Revenues	17	8,580,111	8,791,138
Depreciation and amortisation		(1,896,952)	(1,797,708)
Personnel expenses	18	(1,235,480)	(1,131,728)
Payments to other network operators		(1,695,435)	(1,520,513)
Other operating expenses	19 _	(2,076,157)	(2,388,101)
Operating expenses	_	(6,904,024)	(6,838,050)
Other operating income	20 _	25,407	8,123
Operating profit		1,701,494	1,961,211
Finance expenses	21	(68,388)	(120,230)
Finance income	22	4,336,778	4,660,371
Finance income - net		4,268,390	4,540,141
Profit before income tax		5,969,884	6,501,352
Income tax expense	23	(22,405)	(31,323)
Profit for the year		5,947,479	6,470,029
Total comprehensive income for the year	_	5,947,479	6,470,029
Earnings per share (EPS) information:			
Basic earnings per share (in denars)		68.95	75.01

## Statement of cash flows

		Year e	nded 31 December
In thousands of denars	Note	2010	2009
Operating activities			
Profit before tax		5,969,884	6,501,352
Adjustments for:			
Depreciation and amortisation		1,896,952	1,797,708
Write down of inventories to net realisable value	19	4,872	12,464
Fair value losses on financial assets	21/22	(3,158)	3,133
Impairment losses on trade and other receivables	19	18,845	68,434
Provisions		(44,742)	282,602
Net gain on disposal of equipment	20	(25,407)	(8,123)
Dividend income	22	(4,021,920)	(4,358,432)
Interest income	22	(270,891)	(301,939)
Effect of foreign exchange rate changes on cash and cash			
equivalents	·	2,859	20,045
Cash generated from operations before changes in working ca	apital	3,527,294	4,017,244
Increase in inventories		(83,619)	(46,768)
Increase in receivables		(207,079)	(2,051)
Decrease in payables		(190,525)	(88,488)
Cash generated from operations		3,046,071	3,879,937
Income taxes received/(paid)		60,916	(227,723)
Cash flows used in operating activities		3,106,987	3,652,214
Investing activities			
Acquisition of property, plant and equipment		(1,800,986)	(1,585,367)
Acquisition of intangible assets		(94,214)	(65,494)
Loans collected/(granted)		1,713	(7,816)
Deposits with banks		1,264,418	(394,782)
Dividends received		4,021,920	4,358,432
Proceeds from sale of equipment		28,542	31,690
Interest received		353,200	262,950
Cash flows used in investing activities		3,774,593	2,599,613
Financing activities			
Dividends paid		(6,470,029)	(6,160,720)
Cash flows used in financing activities		(6,470,029)	(6,160,720)
Net increase in cash and cash equivalents		411,551	91,107
Cash and cash equivalents at 1 January		600,819	529,757
Effect of foreign exchange rate changes on cash and cash equiva	lents	(2,859)	(20,045)
Cash and cash equivalents at 31 December	5	1,009,511	600,819
	******		

## Statement of changes in equity

In thousands of denars	Note	Share capital	Share premium	Treasury shares	Statutory reserve	Revaluation reserves	Other reserves	Retained earnings	Total
Balance at 1 January 2009 Total comprehensive	(	9,583,888	540,659	(3,843,505)	1,916,777	2,294,516	-	7,169,054	17,661,389
income for the year		-	-	-	-	-	-	6,470,029	6,470,029
Dividend payment Treasury shares related		-	-	-	-	-	-	(6,160,720)	(6,160,720)
(see note 1.2)		-	_	105,147	_	_	_	(105,147)	-
Balance at 31								(100)1117	
December 2009	16 9	9,583,888	540,659	(3,738,358)	1,916,777	2,294,516	-	7,373,216	17,970,698
Balance at 1 January 2010 Total comprehensive	Ç	9,583,888	540,659	(3,738,358)	1,916,777	2,294,516	-	7,373,216	17,970,698
income for the year		-	-	-	-	-	-	5,947,479	5,947,479
Dividend payment		_	-	-	_	-	-	(6,470,029)	(6,470,029)
Transfer		<u>-</u>	-	-	-	-	22,291	-	22,291
Balance at 31									
December 2010	16 9	9,583,888	540,659	(3,738,358)	1,916,777	2,294,516	22,291	6,850,666	17,470,439

## 1. GENERAL INFORMATION

#### 1.1. About the Company

These financial statements relate to Makedonski Telekom AD - Skopje, (hereinafter referred as: "the Company"), a joint stock company incorporated and domiciled in the Republic of Macedonia.

In 2008 the Company adopted the T-Home brand and on 1 May 2008 changed its legal name from AD Makedonski Telekomunikacii Skopie into Makedonski Telekom AD - Skopie and its products are now marketed under the brand T-Home.

The Company's immediate parent company is AD Stonebridge Communications – Skopje, under voluntary liquidation, solely owned by Magyar Telekom Plc. registered in Hungary. The ultimate parent company is Deutsche Telekom AG registered in Federal Republic of Germany.

The Company is the leading fixed line service provider in Macedonia.

The Macedonian telecommunications sector is regulated by the Electronic Communications Law (ECL) enacted in March 2005. Under the ECL, the Company has been designated as a Significant Market Power operator (SMP) in the market for fixed line voice telephone networks and services, including the market for access to the networks for data transmission and leased lines. With the changes of the ECL published on 4 August 2008, the Concession Contracts of the Company ceased to be valid as of 5 August 2008. On 5 September 2008 the Agency for Electronic Communications ("The Agency"), ex officio, has issued a notification to the Company for those public electronic communication networks and/or services which have been allocated thereto under the Concession Contracts. Radiofrequency licenses were issued to the operators for the bands granted with the Concession Contracts in a form prescribed by the ECL. With the latest amendments on ECL, as of 1 July 2010 data retention obligation was introduced for the Company to keep unprocessed traffic data for 24 months. It is expected the Broadcasting Council to intensify actions against CaTV operators due to retransmission of TV Channels without regulated Intellectual property (IP) rights.

The Company is using Long run incremental costs methodology (LRIC) for wholesale regulated services. On 4 October 2010 the Agency has implemented LRIC Bottom – up costing model and published final results on 20 December 2010, which will be applicable from March 2011.

Based on the ECL, the Agency may prescribe retail regulation of fixed telephony services. The Agency finished the procedure for analyses of relevant markets and based on the analysis conclusions, the Agency is planning to impose retail price regulation on the Company. In addition bigger pressure on retail pricing is expected due to the Guideline for price squeeze testing introduced by the Agency in 2010.

Additionally, the Agency organized public debate upon regulatory challenges in relation with the next generation access networks.

Based on several enacted bylaws published in second half of 2008 the Company has introduced several new regulated wholesale products, as Wholesale Line Rental, Wholesale Leased Line and Local Bit stream access. New Rulebook on access and use of specific network assets was published by the Agency in December 2010. According to the new Rulebook the Company has obligation to offer access to ducts and dark fibre.

On 27 May, 2010 new number portability (NP) service was introduced: WLR with NP, giving option for all WLR users to migrate their numbers into the Company's Wholesale Partner network.

Starting with August 2006 the Company has more than 100 shareholders, as a result of the sale of Governmental shares through auction organized by the Government during June 2006. According to the Law on securities it qualifies as company with special reporting obligations, which mainly, encompasses provision of quarterly, semi-annual and annual financial information to the Securities Exchange Commission of the Republic of Macedonia.

The Company's registered address is "Orce Nikolov" Street bb, 1000, Skopje, Republic of Macedonia. The average number of employees during 2010 was 1,265 (2009: 1,287).

## 1.2. Investigation into certain consultancy contracts

On 13 February 2006, Magyar Telekom Plc., the controlling owner of the Company, (via Stonebridge Communications AD-Skopje (under liquidation), majority shareholder of the Company), announced that it was investigating certain contracts entered into by another subsidiary of Magyar Telekom Plc. to determine whether the contracts were entered into in violation of Magyar Telekom Plc. policy or applicable law or regulation. Magyar Telekom's Audit Committee retained White & Case, as its

independent legal counsel to conduct the internal investigation. Subsequent to this on 19 February 2007, the Board of Directors of the Company, based on the recommendation of the Audit Committee of the Company and the Audit Committee of Magyar Telekom Plc., adopted a resolution to conduct an independent internal investigation regarding certain contracts in Macedonia.

For further information about the internal investigation, please refer to the financial statements of the Company for the year ended 31 December 2009.

According the information provided to the Company by Magyar Telekom Plc., on 2 December 2009, the Audit Committee of Magyar Telekom Plc., provided the Magyar Telekom's Board of Directors with a "Report of Investigation to the Audit Committee of Magyar Telekom Plc." dated 30 November 2009 (the "Final Report"). The Audit Committee indicated that it considers that, with the preparation of the Final Report based on currently available facts, White & Case has completed its independent internal investigation.

According the information provided to the Company by Magyar Telekom Plc., the Final Report includes the following findings and conclusions related to Magyar Telekom's Macedonian affiliates, based upon the evidence available to the Audit Committee of Magyar Telekom Plc. and its counsel:

- As previously disclosed, there is evidence that certain former employees intentionally destroyed documents relating to activities undertaken in Macedonia by Magyar Telekom Plc. and its affiliates.
- Between 2000 and 2006 a small group of former senior executives at Magyar Telekom and Magyar Telekom's Macedonian affiliates, authorized the expenditure of approximately EUR 24 million through over twenty suspect consultancy, lobbying, and other contracts (including certain contracts between Magyar Telekom and its subsidiaries on one hand, and affiliates of a Cyprus-based consulting company on the other hand). The Final Report concludes that "the available evidence does not establish that the contracts under which these expenditures were made were legitimate."
- "The evidence shows that, contrary to their terms, a number of these contracts were undertaken to obtain specific regulatory and other benefits from the government of Macedonia. The Companies generally received the benefits sought and then made expenditures under one or more of the suspect contracts. There is evidence that the remaining contracts were also illegitimate and created a pool of funds available for purposes other than those stated on the face of the agreements." However, the Magyar Telekom Audit Committee's counsel did not have access to evidence that would allow it to identify the ultimate beneficiaries of these expenditures.
- In entering into these contracts and approving expenditures under them, the former senior executives knowingly caused, structured, or approved transactions that shared most or all of the following characteristics:
  - intentional circumvention of internal controls;
  - false and misleading corporate documents and records;
  - lack of due diligence concerning, and failure to monitor performance of, contractors and agents in circumstances carrying a high risk of corruption; lack of evidence of performance; and
  - expenditures that were not for the purposes stated in the contracts under which they were made, but rather
    were intended to obtain benefits for the Magyar Telekom subsidiaries that could only be conferred by
    government action.
- The Final Report states that "the Investigation did not uncover evidence showing receipt of payments by any Macedonian government officials or political party officials."

As previously disclosed, Magyar Telekom has taken remedial steps to address issues previously identified by the independent investigation, including steps designed to revise and enhance the Magyar Telekom Group's internal controls. According the information provided to the Company by Magyar Telekom, the Audit Committee of Magyar Telekom has not made recommendations relating to Magyar Telekom's compliance program or internal controls in connection with the issuance of the Final Report and Magyar Telekom is considering, in consultation with its Audit Committee, whether and to what extent the Final Report warrants additional remedial actions, including any personnel actions and/or changes in internal control policies and procedures at Magyar Telekom or its subsidiaries that have been or will be implemented to address the findings of the Final Report.

In relation to the issuance of the Final Report and the information provided to the Company by Magyar Telekom, in January 2010 the Chairman of the Company's Board of Directors requested third party legal and tax expertise for assessment of the

potential accounting and tax implications arising from the transactions conducted by the Company and its subsidiary subject to the Final Report.

The external experts prepared reports (the "Reports") on their assessment and submitted the Reports to the Chairman of the Company's BoD and the Management of the Company accordingly. As a result, based on the analysis of the Tax and Legal experts and information available to the Management related to the transactions subject of the Final Report, amount of MKD 216,577 thousand has been identified as potential tax impact (together with related penalty interest) as of 31 December 2009 arising from the transactions conducted by the Company subject to the Final Report. This impact has been recognized in the Profit for the year as Other operating expense against Provision for other liabilities and charges. In 2010 the amount related to the identified potential tax impact (together with related penalty interest) amounted to MKD 227,972 thousand, which were paid in 2010 upon an executive decision issued by the Public Revenue Office. In addition, the value of one contract of MKD 105,147 thousand capitalised within treasury shares was reclassified and derecognized against the Retained earnings. The other contracts that were identified by the Final Report and the reports of the tax and legal experts related to transactions undertaken by the Company were expensed in the related periods (2001-2007).

In May 2008, the Ministry of Interior ("MOI") of the Republic of Macedonia ("RoM") submitted to the Company an official written request for information and documentation regarding certain payments for consultancy services and advance dividend, as well as certain procurements and contracts. In June 2008 the Company submitted copies from the requested documents.

In October 2008 the Investigation Judge from the Primary Court Skopje 1 – Skopje (the criminal court), has issued an official written order to the Company to handover certain original documentation. Later in October 2008, the Company officially and personally handed over the requested documentation. Additional MOI requests in written were submitted and the Company provided the requested documentation.

We understand, based on public information available as of 10 December 2008, that the MOI Organized Crime Department submitted the files to the Basic Public Prosecution Office of Organized Crime and Corruption, with a proposal to bring criminal charges against Attila Szendrei (former CEO of Makedonski Telekom AD - Skopje), Rolf Plath (former CFO of Makedonski Telekom AD - Skopje), Mihail Kefaloyannis (former member of the Board of Directors in Telemacedonia) and Zoltan Kisjuhász (former CEO of Stonebridge and former non-executive member of the Board of Directors of Makedonski Telekom AD - Skopje) on the account of a reasonable doubt for committed criminal act. These individuals are proposed to be charged with having "abuse of office and authorizations" in their position in Makedonski Telekom AD - Skopje by concluding consultancy contracts for which there was no intention or need for any services in return.

The Primary Court Skopje 1 in Skopje, Investigative Department for Organized Crime delivered a summon to the Company in connection with the criminal charges against the above stated persons and asked for a statement whether the Company has suffered any damages on the basis of the said consultancy contracts.

After several postponements of the court hearing related to the investigation procedure handled in the Primary Court Skopje 1 Skopje, on the hearing held on 13 April 2009, the representatives of Makedonski Telekom AD Skopje declared the position of the Company that taking into consideration the ongoing independent internal investigation conducted by White & Case, approved by the Company's BoD, it was premature to preannounce any damage which may be caused by means of the implementation of the mentioned contracts or with reference to them. Upon completion of the independent internal investigation, the Company will inform the court on its final position in respect of the possible damage and the criminal prosecution of the accused persons. On 9 April 2010 the Company received notification from the Bureau of judicial expertise that based on the order of the Primary Court Skopje 1 Skopje the Bureau will perform expertise on the case. The expertise was performed on 11 May 2010 and the experts from Ministry of Justice of the Republic of Macedonia - Court Expertise Office -Skopje, asked for some additional documents from Company's side in order to prepare the expertise. The Company received Notification from the Court Expertise Office - Skopje that the expertise will continue on 18 October 2010. The experts asked additional information related to certain agreements concluded in 2005 and 2006, and related invoices. The Company has collected and submitted requested information/documentation to the Court Expertise Office on 1 November 2010. After preparation the expertise will be submitted from the responsible Judge to the Public Prosecutor. The Public Prosecutor should decide whether he/she will initiate prosecution act against accused persons or not depending on the expertise and other relevant proofs collected in the phase of investigation.

MOI of the RoM - Organized Crime Department, approached to the Company during August 2009, with request some additional documentation to be submitted to the MOI. The Company collected and submitted requested documentation on 27 August 2009.

The Chairman of the Company's BoD and the Company's Management have received information that the contents of the Final Report has also been made available to the Macedonian Public Prosecution Office. The Company's Management cannot foresee whether the Macedonian Public Prosecution Office will initiate any legal procedure or the type and scope of legal actions on the basis of the information contained in the Final Report.

We have become aware of no information as a result of a request from any regulators or other external parties, other than as described above, from which we have concluded that the financial statements may be misstated, including from the effects of a possible illegal act.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1. Basis of preparation

These financial statements are prepared, in all material respects, in accordance with the Company Law (published in Official Gazette No. 28/04, 84/05, 25/07, 87/08, 42/10 µ 48/10) and Rule Book for Accounting (Official Gazette No.159/2009 and No.164/2010), whereby the International Financial Reporting Standards (IFRS) comprising IFRS 1 to IFRS 8, International Accounting Standards (IAS) comprising IAS 1 to IAS 41, International Financial Reporting Interpretations Committee (IFRIC) comprising IFRIC 1 to IFRIC 17 and Standing Interpretations Committee (SIC) Interpretations comprising SIC 1 to SIC 32, were published. IFRS (including IFRS 1), previously known as IAS (International Accounting Standards), were initially published in the Official Gazette in 1997, and since then several updates have followed. The last update was in December 2010, being effective from 1 January 2010.

The financial statements are presented in Macedonian denars rounded to the nearest thousand.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4. Actual results may differ from those estimated.

#### 2.2. Foreign currency translation

## 2.2.1. Functional and presentation currency

The financial statements are presented in thousands of Macedonian denars, which is the Company's functional and presentation currency.

#### 2.2.2. Transactions and balances

Transactions in foreign currencies are translated to denars at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the financial statement date are translated to denars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the Profit for the year (Finance income/expenses). Non-monetary financial assets and liabilities denominated in foreign currency are translated to denars at the foreign exchange rate ruling at the date of transaction.

The foreign currencies deals of the Company are predominantly EURO (EUR) and United States Dollars (USD), based.

The exchange rates used for translation at 31 December 2010 and 31 December 2009 were as follows:

	2010	2009
	MKD	MKD
1 USD	46.31	42.67
1 EUR	61.51	61.17
1 CHF	49.30	41.12

## 2.3. Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets of the Company include, cash and cash equivalents, deposits with banks, equity instruments of another entity (available-for-sale and at fair value through profit or loss) and contractual rights to receive cash (trade and other receivables) or another financial asset from another entity.

Financial liabilities of the Company include liabilities that originate from contractual obligations to deliver cash or another financial asset to another entity (non-derivatives). In particular, financial liabilities include trade and other payables.

#### 2.3.1. Financial assets

The Company classifies its financial assets in the following categories:

- (a) financial assets at fair value through profit or loss
- (b) loans and receivables
- (c) available-for-sale financial assets (AFS)

The classification depends on the purpose for which the financial asset was acquired. Management determines the classification of financial assets at their initial recognition.

Regular way purchases and sales of financial assets are recognized on the trade-date, the date on which the Company commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the Profit for the year.

The Company assesses at each financial statement date whether there is objective evidence that a financial asset is impaired. There is objective evidence of impairment if as a result of loss events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Impairment losses of financial assets are recognized in the Profit for the year against allowance accounts to reduce the carrying amount until the derecognition of the financial asset, when the net carrying amount (including any allowance for impairment) is derecognized from the Statement of financial position. Any gains or losses on derecognition are calculated and recognized as the difference between the proceeds from disposal and the (net) carrying amount derecognized.

Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

#### (a) Financial assets at fair value through profit or loss

This category comprises those financial assets designated at fair value through profit or loss at inception. A financial asset is classified in this category if the Company manages such asset and makes purchase and sale decisions based on its fair value in accordance with the Company investment strategy for keeping investments within portfolio until there are favourable market conditions for their sale.

'Financial assets at fair value through profit or loss' are subsequently carried at fair value. Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are recognized in the Profit for the year (Finance income/expenses) in the period in which they arise.

Dividend income from financial assets at fair value through profit or loss is recognized in the Profit for the year when the Company's right to receive payments is established and inflow of economic benefits is probable.

#### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except those with maturities over 12 months after the financial statement date. These are classified as non-current assets.

The following items are assigned to the "loans and receivables" measurement category.

- cash and cash equivalents
- deposits with bank
- trade receivables
- other receivables
- employee loans
- receivables and loans to third parties

Loans and receivables are initially recognized at fair value and subsequently carried at amortized cost using the effective interest method.

## Cash and cash equivalents

Cash and cash equivalents include cash on hand, call deposits held with banks and other short-term highly liquid investments with original maturities of three months or less.

Should an impairment on cash and cash equivalents occur, it would be recognized in the Profit for the year (Finance expenses).

#### Trade and other receivables

Trade and other receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the trade receivable is impaired.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognized in the Profit for the year (Other operating expenses – Impairment losses on trade and other receivables).

The Company's policy for collective assessment of impairment is based on the aging of the receivables due to the large number of relatively similar type of customers.

Individual valuation is carried out for the largest customers and international customers and also for customers under litigation and bankruptcy proceedings. Itemized valuation is also performed in special circumstances.

When a trade receivable is established to be uncollectible, it is written off against Other operating expenses in the Profit for the Year (Impairment losses on trade and other receivables) with a parallel release of the cumulated impairment on the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against the recognized loss in the Profit for the year.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss shall be reversed by adjusting an allowance account. The reversal shall not result in a carrying amount of the financial asset that exceeds what the amortized cost would have been had the impairment not been recognized at the date the impairment is reversed. The amount of the reversal shall be recognized in the Profit for the year as a reduction to Other operating expenses (Impairment losses on trade and other receivables).

Amounts due to, and receivable from, other network operators are shown net where a right of set-off exists and the amounts are settled on a net basis (such as receivables and payables related to international traffic).

## **Employee loans**

Employee loans are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

Difference between the nominal value of the loan granted and the initial fair value of the employee loan is recognized as prepaid employee benefits. Interest income on the loan granted calculated by using the effective interest method is recognized as finance income, while the prepaid employee benefits are amortized to Personnel expenses evenly over the term of the loan.

Impairment losses on Employee loans, if any, are recognized in the Profit for the year (Personnel expenses).

## (c) Available-for-sale financial assets (AFS)

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the financial statement date. Purchases and sales of investments are recognised on the trade-date – the date on which the Company commits to purchase or sell the asset.

Subsequent to initial recognition all available-for-sale financial assets are measured at fair value, except that any instrument that does not have a quoted market price in an active market and whose fair value cannot be reliably measured is stated at cost, including transaction costs, less impairment losses. The intention of the Company is to dispose these assets when there are favourable market conditions for their sale. Changes in the fair value of financial assets classified as available for sale are recognised in equity. When financial assets classified as available for sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the Profit for the year as gains and losses from investment securities.

The Company assesses at each financial statement date whether there is objective evidence that a financial asset is impaired. There is objective evidence of impairment if as a result of loss events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

If any such evidence exists for AFS financial assets, the cumulative unrealized gain (if any) is reclassified from Other comprehensive income to Profit for the year, and any remaining difference is also recognized in the Profit for the year (Finance income). Impairment losses recognized on equity instruments are not reversed through the Profit for the year.

When AFS financial assets are sold or redeemed, therefore derecognized, the fair value adjustments accumulated in equity are reclassified from Other comprehensive income to Profit for the year (Finance income).

#### 2.3.2. Financial liabilities

## Trade and other payables

Trade and other payables (including accruals) are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method. The carrying values of trade and other payables approximate their fair values due to their short maturity.

#### 2.4. Inventories

Inventories are stated at the lower of cost or net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated selling expenses.

The cost of inventories is based on weighted average cost formula and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Phone sets are often sold for less than cost in connection with promotions to obtain new subscribers with minimum commitment periods. Such loss on the sale of equipment is only recorded when the sale occurs as they are sold as part of a profitable service agreement with the customer and if the normal resale value is higher than the cost of the phone set. If the normal resale value is lower than costs, the difference is recognized as impairment immediately.

Impairment losses on Inventories are recognized in Other operating expenses (Write down of inventories to net realisable value).

## 2.5. Non current assets held for sale

An asset is classified as held for sale if it is no longer needed for the future operations of the Company, and has been identified for sale, which is highly probable and expected to take place within 12 months. These assets are accounted for at the lower of carrying value or fair value less cost to sell. Depreciation is discontinued from the date of designation to the held for sale status. When an asset is designated for sale, and the fair value is determined to be lower than the carrying amount, the difference is recognized in the Profit for the year (Depreciation and amortization) as an impairment loss.

## 2.6. Property, plant and equipment (PPE)

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses (see note 2.8).

The cost of an item of PPE comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. The initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located is also included in the costs if the obligation incurred can be recognized as a provision according to IAS 37 – Provisions, Contingent Liabilities and Contingent Assets.

The cost of self-constructed assets includes the cost of materials and direct labour.

Items of property, plant and equipment are restated at the year-end using official revaluation coefficients based on the general manufactured goods price increase index. Such coefficients have been applied to historical cost or later valuation and to accumulated depreciation as to approximate replacement cost. The net effect of revaluation is recorded against revaluation reserves. The last revaluation of property, plant and equipment was made in year 2000.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the Profit for the year during the financial period in which they are incurred.

When assets are scrapped, the cost and accumulated depreciation are removed from the accounts and the loss is recognized in the Profit for the year as depreciation expense.

When assets are sold, the cost and accumulated depreciation are removed from the accounts and any related gain or loss, determined by comparing proceeds with carrying amount, is recognized in the Profit for the year (Other operating income).

Depreciation is charged to the Profit for the year on a straight-line basis. Assets are not depreciated until they are available for use. Land is not depreciated.

The depreciation is calculated using the following annual rates of depreciation, which are also tax allowable:

	2010	2009
	%	%
Buildings	2.5-10	2.5-10
Aerial and cable lines	10	10
Telephone exchanges	25	25
Computers	25	25
Electronic devices	25	25
Furniture and fittings	20	20
High frequency and radio devices	25	25
Mechanical devices	10-25	10-25
Vehicles	25	25

## 2.7. Intangible assets

Intangible assets that are acquired by the Company are stated at cost less accumulated amortisation and impairment losses (see note 2.8).

Items of intangible assets are restated at the year-end using official revaluation coefficients based on the general manufactured goods price increase index. Such coefficients have been applied to historical cost or later valuation and to accumulated depreciation as to approximate replacement cost. The net effect of revaluation is recorded against revaluation reserves. The last revaluation of intangible assets was made in year 2000.

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

The amortisation is calculated using the following annual rates of amortisation, which are tax allowable:

	2010	2009
	%	%
Software and software licences	20	20
Concession	20	20

Amortisation is charged to the Profit for the year on a straight-line basis. Intangible assets are amortised from the date they are available for use.

In determining whether an asset that incorporates both intangible and tangible elements should be treated under IAS 16 - Property, Plant and Equipment or as an intangible asset under IAS 38 – Intangible Assets, management uses judgment to assess which element is more significant and recognizes the assets accordingly.

## 2.8. Impairment of PPE and intangible assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment

Assets that are subject to amortization or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units - CGUs).

Impairment losses are recognized in the Profit for the year (Depreciation and amortization). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2.9. Provisions and contingent liabilities

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

Provisions are measured and recorded as the best estimate of the expenditure required to settle the present obligation at the financial statement date. The provision charge is recognized in the Profit for the year within the expense corresponding to the nature of the provision.

No provision is recognized for contingent liabilities. A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity; or a present obligation that arises from past events but is not recognized because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

## 2.10. Share capital

Ordinary shares are classified as equity.

## 2.11. Treasury shares

When the Company purchases its equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes), is deducted from equity attributable to the Company's equity holders until the shares are cancelled or reissued. When such shares are subsequently reissued, any consideration received (net of any directly attributable incremental transaction costs and the related income tax effects) is included in equity attributable to the Company's equity holders.

## 2.12. Statutory reserves

Under local statutory legislation, the Company is required to set aside 15 percent of its net statutory profit for the year in a statutory reserve until the level of the reserve reaches 1/5 of the share capital. These reserves are used to cover losses and are not distributed to shareholders except in the case of bankruptcy of the Company.

## 2.13. Revaluation reserves

The revaluation reserve relates to property, plant and equipment, and intangible assets and comprises the cumulative increased carrying value using official revaluation coefficients based on the general manufactured goods price increase index producers price index on the date of revaluation. The last revaluation of property, plant and equipment and intangible assets was made in year 2000.

#### 2.14. Revenues

Revenues for all services and equipment sales (see note 17) are shown net of VAT and discounts. Revenue is recognized when the amount of the revenue can be reliably measured, and when it is probable that future economic benefits will flow to the Company and specific criteria of IAS18 on the sale of goods and rendering of services are met for the provision of each of the Company's services and sale of goods.

Customers of the Company are granted loyalty awards (credit points) based on their usage of the Company's services including timely payment of their invoices. Loyalty awards can be accumulated and redeemed to obtain future benefits (e.g. handsets, telecommunication equipment, etc.) from the Company. When customers earn their credit points, the fair value of the credit points earned are deducted from the revenue invoiced to the customer, and recognized as Other liabilities (deferred revenue). On redemption (or expiry) of the points, the deferred revenue is released to revenue as the customer collected (or waived) the undelivered element of the deemed bundle.

Revenues from operating leases are recognized on a straight line basis over the period the services are provided.

#### 2.14.1. Fixed line telecommunications revenues

Revenue is primarily derived from services provided to customer subscribers and other third parties using telecommunications network, and equipment sales.

Customer subscriber arrangements typically include an equipment sale, subscription fee and monthly charge for the actual voice, internet, data or multimedia services used. The Company considers the various elements of these arrangements to be separate earnings processes for IFRS purposes and recognizes the revenue for each of the deliverables using the residual method. These units are identified and separated, since they have value on a standalone basis and are sold not only in a bundle, but separately as well. Therefore the Company recognizes revenues for all of these elements using the residual method that is the amount of consideration allocated to the delivered elements of the arrangements equals the total consideration less the fair value of the undelivered elements.

The Company provides customers with narrow and broadband access to its fixed and TV distribution networks. Service revenues are recognized when the services are provided in accordance with contractual terms and conditions Airtime revenue is recognized based upon minutes of use and contracted fees less credits and adjustments for discounts, while subscription and flat rate revenues are recognized in the period they relate to.

Revenue and expenses associated with the sale of telecommunications equipment and accessories are recognized when the products are delivered, provided there are no unfulfilled company obligations that affect the customer's final acceptance of the arrangement. Revenues from premium rate services (voice and non-voice) are recognized on a gross basis when the delivery of the service over the network is the responsibility of the Company, the Company establishes the prices of these services and bears substantial risks of these services, otherwise presented on a net basis.

Third parties using the telecommunications network include other telecommunications providers which terminate or transit calls on the network. These wholesale (incoming) traffic revenues are recognized in the period of related usage. A proportion of the revenue received is often paid to other operators (interconnect) for the use of their networks, where applicable. The revenues and costs of these terminate or transit calls are stated gross in these financial statements as the Company is the principal supplier of these services using its own network freely defining the pricing of the service, and recognized in the period of related usage.

## 2.14.2. System integration and IT revenues

Contracts for network services consist of the installation and operation of communication networks for customers. Revenues for voice and data services are recognized under such contracts when used by the customer.

Revenue from system integration contracts requiring the delivery of customized products and/or services is generally covered by fixed-price contracts and revenue is recognized based on percentage of completion taking into account the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs.

Revenue from hardware and sales is recognized when the risk of ownership is substantially transferred to the customer, provided there are no unfulfilled obligations that affect the customer's final acceptance of the arrangement. Any costs of these obligations are recognized when the corresponding revenue is recognized.

Revenues from construction contracts are accounted for using the percentage-of-completion method. The stage of completion is determined on the basis of the costs incurred to date as a proportion of the estimated total costs. Receivables from construction contracts are classified in the Statement of financial position as Trade and other receivables.

## 2.15. Employee benefits

## 2.15.1. Short term employee benefits and pensions

The Company, in the normal course of business, makes payments on behalf of its employees for pensions, health care, employment and personnel tax which are calculated according to the statutory rates in force during the year, based on gross salaries and wages. Food allowances, travel expenses and holiday allowances are also calculated according to the local legislation. The Company makes these contributions to the Governmental and private funds. The cost of these payments is charged to the Profit for the year in the same period as the related salary cost. No provision is created for holiday allowances for non-used holidays as according the local legislation the employer is obliged to provide condition for usage, and the employee to use the annual holiday within one year. This is also exercised as Company policy and according the historical data employees use their annual holiday within the one year legal limit. The Company does not operate any other pension scheme or post retirement benefits plan and consequently, has no obligation in respect of pensions. The Company has legal obligation to pay to employees two average monthly salaries in Republic of Macedonia at their retirement date, for which appropriate liability is recognized in the financial statements measured at the present value of two average monthly salaries together with adjustments incorporated in the actuarial calculation. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high quality bonds that are denominated in the currency in which the benefits will be paid. In addition, the Company is not obligated to provide further benefits to current and former employees.

#### 2.15.2. Bonus plans

The Company recognises a liability and an expense for bonuses taking into consideration the financial and operational results. The Company recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

## 2.15.3. Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the nominal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognizes termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without the possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy.

## 2.16. Marketing expenses

Marketing costs are expensed as incurred. Marketing expenses are disclosed in note 19.

## 2.17. Income tax

Companies do not have to pay income tax on their profit before tax (earned since 1 January 2009) until that profit is distributed in a form of dividend or other forms of profit distributions. If dividend is paid, 10% income tax is payable at the moment of the dividend payment, regardless of whether in monetary or non-monetary form, to the foreign non resident legal entities and, foreign and domestic individuals. The dividends paid out to the resident legal entities are tax exempted. Apart of distribution of dividends, the tax is still payable on the non-deductable expenses incurred in that fiscal year, decreased by the amount of tax credits and other tax relief's.

#### 2.18. Leases

## 2.18.1. Operating lease -Company as lessor

Assets leased to customers under operating leases are included in Property, plant and equipment in the Statement of financial position. They are depreciated over their expected useful lives on a basis consistent with similar fixed assets. Rental income is recognized on a straight-line basis over the lease term.

#### 2.18.2. Operating lease -Company as lessee

Costs in respect of operating leases are charged to the Profit for the year on a straight-line basis over the lease term.

## 2.19. Earnings per share

Basic earnings per share is calculated by dividing profit attributable to the equity holders of the Company for the period by the weighted average number of common stocks outstanding.

## 2.20. Dividends

Dividends are recognised as a liability and debited against equity in the Company's financial statements in the period in which they are approved by the Company's shareholders.

## 2.21. Comparative information

In order to maintain consistency with the current year presentation, certain items may have been reclassified for comparative purposes. Material changes in disclosures, if any, are described in detail in the relevant notes.

#### 3. FINANCIAL RISK MANAGEMENT

## 3.1. Financial risk factors

The Company does not apply hedge accounting for its financial instruments, all gains and losses are recognized in the Profit for the year except financial assets classified as available for sale that are recognised in Other comprehensive income. The Company is exposed in particular to credit risks related to its financial assets and risks from movements in exchange rates, interest rates, and market prices that affect its assets and liabilities. Financial risk management aims to limit these market risks through ongoing operational and finance activities.

The detailed descriptions of risks, the management thereof as well as sensitivity analyses are provided below. Sensitivity analyses include potential changes in profit before tax. The potential impacts disclosed (less tax) are also applicable to the Company's Equity.

## 3.1.1. Market risk

Market risk is defined as the 'risk that the fair value or value or future cash flows of a financial instrument will fluctuate because of changes in market prices' and includes interest rate risk, currency risk and other price risk.

As the vast majority of the revenues and expenses of the Company arise in MKD, the functional currency of the Company is MKD, and as a result, the Company objective is to minimize the level of its financial risk in MKD terms.

For the presentation of market risks, IFRS 7 requires sensitivity analyses that show the effects of hypothetical changes of relevant risk variables on profit or loss and shareholders' equity. The periodic effects are determined by relating the hypothetical changes in the risk variables to the balance of financial instruments at the financial statement date. The balances at the end of the reporting period are usually representative for the year as a whole, therefore the impacts are calculated using the year end balances as though the balances had been constant throughout the reporting period. As the global economic situation has not changed significantly compared to the end of the previous reporting period, the methods and assumptions used in the sensitivity calculations did not change significantly.

#### a) Foreign currency risk

The functional currency of the Company is the Macedonian denar.

The foreign exchange risk exposure of the Company is related to holding foreign currency cash balances, and operating activities through revenues from and payments to international telecommunications carriers as well as capital expenditure contracted with vendors in foreign currency.

The currencies giving rise to this risk are primarily EUR. The Company uses cash deposits in foreign currency, predominantly in EUR, and cash deposits in denars linked to foreign currency, to economically hedge its foreign currency risk as well as local currency risk in accordance with the available banks offers. The Company manages the foreign exchange risk exposure through maintaining higher amount of deposits in EUR as a proven stable currency and by striving to lower the number of contracts with foreign operators in USD as relatively unstable currency in the period and by executing payments in USD from cash reserves in that currency.

The foreign currency risk sensitivity information required by IFRS 7 is limited to the risks that arise on financial instruments denominated in currencies other than the functional currency in which they are measured.

The Company accumulated more cash in EUR and USD than its trade payables in EUR and USD. At 31 December 2010, if MKD would have been 1% (2009: 1%) weaker or stronger against EUR, profit would have been MKD 41,647 thousand (2009: 35,894 MKD thousand) in net balance higher or lower, respectively. At 31 December 2010, if MKD would have been 1% (2009: 1%) weaker or stronger against USD, profit would have been MKD 1,015 thousand (2009: MKD 373 thousand) in net balance higher or lower, respectively.

#### b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Change in the interest rates and interest margins may influence financing costs and returns on financial investments.

The interest rate risk and return on investment is of secondary importance compared to the safety and liquidity objectives described above. The Company is minimizing interest rate risk through defining of fixed interest rates in the period of the validity of certain financial investments. The investments are limited to relatively low risk financial investment forms in anticipation of earning a fair return relative to the risk being assumed.

The Company has no interest bearing liabilities, while it incurs interest rate risk on cash deposits with banks and loans to employees. No policy to hedge the interest rate risk is in place. Changes in market interest rates affect the interest income on deposits with banks.

The Company had MKD 6,786,872 thousand deposits (including call deposits) as of 31 December 2010, 1% rise in market interest rate would have caused (ceteris paribus) the interest received to increase with approx. MKD 67,869 thousand annually, while similar decrease would have caused the same decrease in interest received. Amount of deposit is MKD 7,726,842 thousand (including call deposits) as of 31 December 2009, therefore 1% rise in market interest rate would have caused (ceteris paribus) the interest received to increase with approx. MKD 77,268 thousand annually, while similar decrease would have caused the same decrease in interest received.

## c) Other price risk

The Company's investments are in equity of other entities that are publically traded on the Macedonian Stock Exchange, both on its Official and Regular market. The management continuously monitors the portfolio equity investments based on fundamental and technical analysis of the shares. All buy and sell decisions are subject to approval by the relevant Company's bodies. In line with the Company strategy, the investments within portfolio are kept until there are favourable market conditions for their sale.

As part of the presentation of market risks, IFRS 7 also requires disclosures on how hypothetical changes in risk variables affect the price of financial instruments. As of 31 December 2010 and 2009, the Company holds investments, which could be affected by risk variables such as stock exchange prices.

The Company had MKD 65,125 thousand investments in equity of other entities that are publically traded on the Macedonian Stock Exchange as of 31 December 2010, 20% rise in market price would have caused (ceteris paribus) MKD 13,025 thousand gain, while similar decrease would have caused the same loss in the Profit for the year. The amount of the investments in equity of other entities that are publically traded on the Macedonian Stock Exchange is MKD 61,376 thousand

as of 31 December 2009, therefore 20% rise in market price would have caused (ceteris paribus) MKD 12,275 thousand gain, while similar decrease would have caused the same loss in the Profit for the year.

#### 3.1.2. Credit risk

Credit risk is defined as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Company is exposed to credit risk from its operating activities and certain financing activities.

Counterparty limits are determined based on the provided Letter of guarantees in accordance with the market conditions of those banks willing to issue a bank guarantee. The total amount of bank guarantees that will be provided should cover the amount of the projected free cash of the Company.

With regard to financing activities, transactions are primarily to be concluded with counterparties (banks) that have at least a credit rating of BBB+ (or equivalent) or where the counterparty has provided a guarantee where the guarantor has to be at least BBB+ (or equivalent).

In cases where Company's available funds are exceeding the total amount of the provided bank guarantees mentioned above, the financial investment of the available free cash is to be performed in accordance to the evaluation of the bank risk based on CAEL methodology ratings as an off – site rating system.

The depositing decisions are made based on the following priorities:

- To deposit in banks (Deutsche Telekom core banks, if possible) with provided bank guarantee from the banks with the best rating and the best quality wording of the bank guarantee.
- To deposit in banks with provided bank guarantee from the banks with lower rating and poorer quality wording of the bank guarantee.
- If the total amount of deposits can not be placed in banks covered with bank guarantees with at least BBB+ rating (or equivalent credit rating), then depositing will be performed in local banks without bank guarantee. In this case, the determination of counterparty limits per banks shall be performed in accordance with CAEL methodology (evaluation of bank risk components capital, assets, earning and liquidity).

CAEL methodology evaluates banks' financial ratios as an integral part of the four CAEL components - Capital, Assets, Earnings and Liquidity. The final score of the banks (on a scale from 1 to 5) is related to the banks' operations and performance for the analysed period. The Company policy is to invest in banks, which final score varies within following 3 ranges:

- A Banks with evaluation from 1.84 to 2.45 investments not exceeding 80% from the bank shareholder's capital
- B Banks with evaluation from 2.46 to 3.07 investments not exceeding 70% from the bank shareholder's capital
- C Banks with evaluation from 3.08 to 3.69 investments not exceeding 60% from the bank shareholder's capital

The process of managing the credit risk from operating activities includes preventive measures such as creditability checking and prevention barring, corrective measures during legal relationship for example reminding and disconnection activities, collaboration with collection agencies and collection after legal relationship as litigation process, court proceedings, involvement of the executive unit and factoring. The overdue payments are followed through a debt escalation procedure based on customer's type, credit class and amount of debt.

The credit risk is controlled through credibility checking – which determines that the customer is not indebted and the customer's credit worthiness and through preventive barring – which determinates the credit limit based on the customer's previous traffic revenues.

The Company has no significant concentration of credit risk with any single counter party or group of counter parties having similar characteristics.

The Company's procedures ensure on a permanent basis that sales are made to customers with an appropriate credit history and not exceed an acceptable credit exposure limit.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the Statement of financial position. Consequently, the Company considers that its maximum exposure is reflected by the amount of debtors net of provisions for impairment recognized and the amount of cash deposits in banks at the financial statement date.

The following table represents Company exposure to credit risk in 2010 and 2009:

In thousands of denars	2010	2009
Deposits with banks	5,777,401	7,126,056
Cash and cash equivalents	1,009,471	600,786
Trade debtors – domestic	1,556,647	1,475,912
Trade debtors – foreign	39,057	35,440
Loans to employees	123,035	121,924
Receivables from related parties	252,175	205,772
Other receivables	10,923	16,491
	8,768,709	9,582,381

Cash and cash equivalents in the table above exclude cash on hand as no credit risk exists for this category.

Largest amount of one deposit in 2010 is MKD 1,383,862 thousand, denominated in EUR 22,500 thousand, (2009: MKD 1,260,000 thousand). In addition, the Company has deposits with 5 domestic banks (2009: 5 domestic banks).

In order to maintain consistency with the current year presentation the performance guaranties presented in 2009 as Deposits with bank in the amount of MKD 6,628 thousand and Cash and cash equivalents in the amount of MKD 497 thousand were excluded from the Deposits with bank and Cash and cash equivalents category in these financial statements and reclassified to Other receivables in the amount of MKD 7,125 thousand. The reclassification had no impact on equity or net profit.

#### 3.1.3. Liquidity risk

Liquidity risk is the risk that an entity may encounter difficulty in meeting obligations associated with financial liabilities.

Liquidity risk is defined as the risk that the Company could not be able to settle or meet its obligations on time.

The investment portfolio shall remain sufficiently liquid to meet all operating requirements that can be reasonably anticipated. This is accomplished by structuring the portfolio so that financial instruments mature concurrently with cash needs to meet anticipated demands.

The Company's policy is to maintain sufficient cash and cash equivalents to meet its commitments in the foreseeable future. Any excess cash is mostly deposited in commercial banks.

The Company's liquidity management process includes projecting cash flows by major currencies and considering the level of necessary liquid assets, considering business plan, historical collection and outflow data. Monthly, semi-annually and annually cash projections are prepared and updated on a daily basis by the Cash Management Department.

## 3.2. Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The total amount of equity managed by the Company, as at 31 December 2010, is MKD 17,470,439 thousand, as per local GAAP (2009: MKD 17,970,698 thousand). Out of this amount MKD 9,583,888 thousand (2009: MKD 9,583,888 thousand) represent share capital and MKD 1,916,777 thousand (2009: MKD 1,916,777 thousand) represent statutory reserves, which are not distributable (see note 2.12). The Company has also acquired treasury shares (see notes 2.11 and 16.1). The transaction is in compliance with the local legal requirements that by acquiring treasury shares the total equity of the Company shall not be less than the amount of the share capital and reserves which are not distributable to shareholders by law or by Company's statute. In addition, according the local legal requirements dividends can be paid out to the shareholders in amount that shall not exceed the net profit for the year as presented in the financial statements of the Company, increased for the undistributed net profit from previous years or increased for the other distributable reserves, i.e. reserves that exceed the statutory reserves and other reserves defined by the Company's statute. The Company is in compliance with all statutory capital requirements.

#### 3.3. Fair value estimation

Cash and cash equivalents, trade receivables and other current financial assets mainly have short term maturity. For this reason, their carrying amounts at the reporting date approximate their fair values.

The fair value of non current portion of trade receivables comprising of employee loans are determined by using discounted cash-flow valuation technique.

Financial assets available for sale include investment in equity instruments that are measured at fair value.

The fair value of publicly traded financial assets at fair value through profit and loss is based on quoted market prices at the financial statement date.

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The Company makes estimates and assumptions concerning the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The most critical estimates and assumptions are outlined below.

#### 4.1. Estimated impairment of property, plant and equipment, and intangibles

We assess the impairment of identifiable property, plant, equipment and intangibles whenever there is a reason to believe that the carrying value may materially exceed the recoverable amount and where impairment of value is anticipated. The calculations of recoverable amounts are primarily determined by value in use calculations, which use a broad range of estimates and factors affecting those. Among others, we typically consider future revenues and expenses, technological obsolescence, discontinuance of services and other changes in circumstances that may indicate impairment. If impairment is identified using the value in use calculations, we also determine the fair value less cost to sell (if determinable), to calculate the exact amount of impairment to be charged. As this exercise is highly judgmental, the amount of a potential impairment may be significantly different from that of the result of these calculations. Management has performed an impairment test based on a 10 years cash flow projection and used a perpetual growth rate of 2% (2009: 1%) to determine the terminal value after 10 years. Value in use was determined using discounted cash flow analysis. The discount rate used was 9.38% (2009: 8.55%).

#### 4.2. Estimated impairment of trade and other receivables

We calculate impairment for doubtful accounts based on estimated losses resulting from the inability of our customers to make the required payments. For the largest customers and international customers, impairment is calculated on an individual basis, while for other customers it is estimated on a portfolio basis, for which we base our estimate on the ageing of our account receivables balance and our historical write-off experience, customer credit-worthiness and recent changes in our customer payment terms (see note 2.3.1 (b)). These factors are reviewed periodically, and changes are made to the calculations when necessary. If the financial condition of our customers were to deteriorate, actual write-offs of currently existing receivables may be higher than expected and may exceed the level of the impairment losses recognized so far (see note 3.1.2).

#### 4.3. Provisions

Provisions in general are highly judgmental, especially in case of legal disputes. The Company assesses the probability of an adverse event as a result of a past event and if the probability of an outflow of economic benefits is evaluated to be more than 50%, the Company fully provides for the total amount of the estimated liability. As the assessment of the probability is highly judgmental in some cases the evaluation may not prove to be in line with the eventual outcome of the case.

#### 4.4. Subscriber acquisition costs

Subscriber acquisition costs primarily include the loss on the equipment sales (revenues and costs disclosed separately) and fees paid to subcontractors that act as agents to acquire new customers. The Company's agents also spend a portion of their agent fees for marketing the Company's products, while a certain part of the Company's marketing costs could also be considered as part of the subscriber acquisition costs. The up-front fees collected from customers for activation or connection are marginal compared to the acquisition costs. These revenues and costs are recognized when the customer is connected to the Company's fixed network. No such costs or revenues are capitalized or deferred. These acquisition costs (losses) are recognized immediately as they are not accurately separable from other marketing costs. The total amount of agent fees in 2010 is MKD 7,778 thousand (2009: MKD 4,791 thousand).

#### 5. CASH AND CASH EQUIVALENTS

In thousands of denars	2010	2009
Call deposits Cash on hand	1,009,471 40	600.786 33
	1,009,511	600,819

The interest rate on call deposits is in range from 0.50% p.a. to 2.00% p.a. (2009: from 2.21% p.a. to 4.10% p.a.). These deposits have maturities of less than 3 months.

In order to maintain consistency with the current year presentation the performance guaranties presented as Call deposits in 2009 in the amount of MKD 497 thousand were excluded from the Call deposits category in these financial statements and reclassified to Other receivables (see note 7). The reclassification had no impact on equity or net profit.

The carrying amounts of the cash and cash equivalents are denominated in the following currencies:

In thousands of denars	2010	2009
MKD EUR USD Other	993,990 15,404 113 4	452,593 146,964 1,250
	1,009,511	600,819
Following is the breakdown of call deposits by categories and by cred	it rating of the Guarantor (see n	ote 3.1.2):
In thousands of denars	2010	2009
Credit rating of the Guarantor : A+ Credit rating of the Guarantor: A	816,177	-
-	142,576	83
Credit rating of the Guarantor: A-	44,965	1,513
Credit rating of the Guarantor: BB+	5,753	-
Credit rating of the Guarantor: BBB+	<del></del>	599,190
	1,009,471	600,786

## 6. DEPOSITS WITH BANKS

Deposits with banks represent cash deposits in reputable domestic banks, with interest rates in range from 1.00% p.a. to 4.35% p.a. (2009: from 2.00% p.a. to 4.85% p.a.) and with maturity between 3 and 12 months.

The carrying amounts of the deposits with banks are denominated in the following currencies:

In thousands of denars	2010	2009
MKD	1,317,224	3,112,436
EUR	4,460,177	4,013,620
	5,777,401	7,126,056

In order to maintain consistency with the current year presentation the performance guaranties presented as Deposits with bank in 2009 in the amount of MKD 6,628 thousand were excluded from the Deposits with bank category in these financial statements and reclassified to Other receivables (see note 7). The reclassification had no impact on equity or net profit.

Following is the breakdown of deposits with banks by categories and by credit rating of the Guarantor (see note 3.1.2):

In thousands of denars	2010	2009
Credit rating of the Guarantor: A+	1,634,103	927,013
Credit rating of the Guarantor: A	1,238,307	528,237
Credit rating of the Guarantor: A-	2,904,952	3,097,995
Credit rating of the Guarantor: BB+	39	0,007,000
Credit rating of the Guarantor: BBB+	-	2,572,811
ordaning of the addition, BBB	5,777,401	7,126,056
7. TRADE AND OTHER RECEIVABLES		
In thousands of denars	2010	2009
Trade debtors-domestic	2,690,137	2,901,897
Less: allowance for impairment	(1,133,490)	(1,425,985)
Trade debtors-domestic-net	1,556,647	1,475,912
Trade debtors -foreign	39,057	35,440
Receivables from related parties	252,175	205,772
Loans given to companies	9,000	9,000
Less: allowance for impairment	(9,000)	(9,000)
Loans given to companies – net	-	-
Loans to third parties	3,088	3,033
Less: allowance for impairment	(3,088)	(3,033)
Loans to third parties- net	-	-
Loans to employees	123,035	121,924
Other receivables	12,128	17,696
Less: allowance for impairment	(1,205)	(1,205)
Other receivables - net	10,923	16,491
Financial assets	1,981,837	1,855,539
Advances given to suppliers	132,872	124,692
Less: allowance for impairment	(74,050)	(74,050)
Advances given to suppliers-net	58,822	50,642
Prepayments and accrued income	54,620	50,284
	2,095,279	1,956,465
Less non-current portion: Other receivables	(8,714)	(6,841)
Less non-current portion: Loans to employees	(99,363)	(101,076)
Less non-current portion: Trade debtors -domestic	(207,202)	-
Current portion	1,780,000	1,848,548

Receivables from related parties represent receivables from T-Mobile Macedonia AD Skopje, Magyar Telekom Group and Deutsche Telekom Group (see note 28).

Loans to employees are collateralised by mortgages over real estate or with promissory note.

Loans to third parties represent loan with reference interest rate of 6 months EURIBOR with margin of 0.3%. Loans granted to employees carry effective interest rates of 6.25% p.a., 7% p.a. and 9.45% p.a. (2009: 4.55% and 7% p.a.).

Other receivables contain restricted cash in amount of MKD 9,570 thousand (2009: MKD 13,966 thousand) representing performance guaranties issued for sales projects.

In order to maintain consistency with the current year presentation the performance guaranties presented in 2009 as Deposits with bank (see note 6) in the amount of MKD 6,628 thousand and Call deposits (see note 5) in the amount of MKD 497 thousand were excluded from the Deposits with bank and Call deposits category in these financial statements and reclassified to Other receivables in the amount of MKD 7,125 thousand. In addition, MKD 5,227 thousand presented in 2009 as Other receivables and MKD 3,071 thousand presented in 2009 as Other were excluded from the Trade and other receivables

category in these financial statements and reclassified as Other taxes receivable (see note 8). The reclassification had no impact on equity or net profit.

All non current receivables are due within 15 years of the financial statement date.

As of 31 December 2010, domestic trade debtors of MKD 1,503,455 thousand (2009: MKD 1,750,705 thousand) are impaired. The ageing of these receivables is as follows:

In thousands of denars	2010	2009
Less than 30 days	172,964	183,007
Between 31 and 180 days	226,489	199,001
Between 181 and 360 days	55,956	101,147
More than 360 days	1,048,046_	1,267,550
	1,503,455	1,750,705

The total amount of the provision for domestic trade debtors is MKD 1,133,490 thousand (2009: MKD 1,425,985 thousand). Out of this amount MKD 1,125,017 thousand (2009: MKD 1,380,783 thousand) relate to provision made according the ageing structure of the above receivables, while, the amount of MKD 1,007 thousand (2009: MKD 4,560 thousand) is from customers under liquidation and bankruptcy which are fully impaired. In addition, the Company has a specific provision calculated in respect of a certain group of customers in amounting to MKD 7,466 thousand (2009: MKD 40,642 thousand).

The amount of impairment compared to the gross value of the domestic trade receivables is mainly a result of receivables which are overdue more than 360 days. The total amount of fully impaired receivables is MKD 923,264 thousand (2009 MKD 1,174,233 thousand). These receivables are mainly from two way disconnected customers, dismantled customers, litigated customers and customers that are no longer using the Company services.

The fair values of trade and other receivables are as follows:

Trade debtors-domestic         1,556,647         1,475,912           Trade debtors -foreign         39,057         35,440           Receivables from related parties         252,175         205,772           Loans to employees         123,035         121,924           Other receivables         10,923         16,491           Financial assets         1,981,837         1,855,539           Advances given to suppliers         58,822         50,642           Prepayments and accrued income         54,620         50,284           Movement in allowance for impairment of domestic trade debtors:         2010         2009           Impairment losses at 1 January         1,425,985         1,469,889           Charged to expense         18,845         68,434           Write off         (311,340)         (112,338)           Impairment losses at 31 December         1,133,490         1,425,985	In thousands of denars	2010	2009
Trade debtors -foreign       39,057       35,440         Receivables from related parties       252,175       205,772         Loans to employees       123,035       121,924         Other receivables       10,923       16,491         Financial assets       1,981,837       1,855,539         Advances given to suppliers       58,822       50,642         Prepayments and accrued income       54,620       50,284         Movement in allowance for impairment of domestic trade debtors:       2010       2009         In thousands of denars       2010       2009         Impairment losses at 1 January       1,425,985       1,469,889         Charged to expense       18,845       68,434         Write off       (311,340)       (112,338)			
Receivables from related parties         252,175         205,772           Loans to employees         123,035         121,924           Other receivables         10,923         16,491           Financial assets         1,981,837         1,855,539           Advances given to suppliers         58,822         50,642           Prepayments and accrued income         54,620         50,284           Movement in allowance for impairment of domestic trade debtors:         Value of trade of trad	Trade debtors-domestic	1,556,647	1,475,912
Loans to employees       123,035       121,924         Other receivables       10,923       16,491         Financial assets       1,981,837       1,855,539         Advances given to suppliers       58,822       50,642         Prepayments and accrued income       54,620       50,284         Movement in allowance for impairment of domestic trade debtors:       2,095,279       1,956,465         In thousands of denars       2010       2009         Impairment losses at 1 January       1,425,985       1,469,889         Charged to expense       18,845       68,434         Write off       (311,340)       (112,338)	Trade debtors -foreign	39,057	35,440
Other receivables         10,923         16,491           Financial assets         1,981,837         1,855,539           Advances given to suppliers         58,822         50,642           Prepayments and accrued income         54,620         50,284           Movement in allowance for impairment of domestic trade debtors:         2,095,279         1,956,465           In thousands of denars         2010         2009           Impairment losses at 1 January         1,425,985         1,469,889           Charged to expense         18,845         68,434           Write off         (311,340)         (112,338)	Receivables from related parties	252,175	205,772
Financial assets       1,981,837       1,855,539         Advances given to suppliers       58,822       50,642         Prepayments and accrued income       54,620       50,284         Movement in allowance for impairment of domestic trade debtors:       2,095,279       1,956,465         In thousands of denars       2010       2009         Impairment losses at 1 January       1,425,985       1,469,889         Charged to expense       18,845       68,434         Write off       (311,340)       (112,338)	Loans to employees	123,035	121,924
Advances given to suppliers       58,822       50,642         Prepayments and accrued income       54,620       50,284         2,095,279       1,956,465         Movement in allowance for impairment of domestic trade debtors:       2010       2009         Impairment losses at 1 January       1,425,985       1,469,889         Charged to expense       18,845       68,434         Write off       (311,340)       (112,338)	Other receivables	10,923	16,491
Prepayments and accrued income         54,620         50,284           2,095,279         1,956,465           Movement in allowance for impairment of domestic trade debtors:         2010         2009           In thousands of denars         2010         2009           Impairment losses at 1 January         1,425,985         1,469,889           Charged to expense         18,845         68,434           Write off         (311,340)         (112,338)	Financial assets	1,981,837	1,855,539
Movement in allowance for impairment of domestic trade debtors:         2,095,279         1,956,465           In thousands of denars         2010         2009           Impairment losses at 1 January         1,425,985         1,469,889           Charged to expense         18,845         68,434           Write off         (311,340)         (112,338)	Advances given to suppliers	58,822	50,642
Movement in allowance for impairment of domestic trade debtors:         2010         2009           In thousands of denars         1,425,985         1,469,889           Charged to expense         18,845         68,434           Write off         (311,340)         (112,338)	Prepayments and accrued income	54,620	50,284
In thousands of denars       2010       2009         Impairment losses at 1 January       1,425,985       1,469,889         Charged to expense       18,845       68,434         Write off       (311,340)       (112,338)		2,095,279	1,956,465
Impairment losses at 1 January       1,425,985       1,469,889         Charged to expense       18,845       68,434         Write off       (311,340)       (112,338)	Movement in allowance for impairment of domestic trade debtors:		
Charged to expense       18,845       68,434         Write off       (311,340)       (112,338)	In thousands of denars	2010	2009
Write off (311,340) (112,338)	Impairment losses at 1 January	1,425,985	1,469,889
	Charged to expense	18,845	68,434
Impairment losses at 31 December 1,133,490 1,425,985	Write off	(311,340)	(112,338)
	Impairment losses at 31 December	1,133,490	1,425,985

Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash

As of 31 December 2010, foreign trade receivables in amount of MKD 27,009 thousand (2009: MKD 25,223 thousand) were past due but not impaired. These relate to a number of international customers assessed on individual basis in accordance with past Company experience and current expectations. The analysis of these past due foreign trade receivables is as follows:

		· · · ·	
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In thousands of denars	2010	2009
Less than 30 days	3,299	6,100
Between 31 and 60 days	624	905
Between 61 and 90 days	426	8,638
Between 91 and 180 days	7,565	460
Between 181 and 360 days	7,448	1,279
More than 360 days	7,647	7,841
	27,009	25,223

There are no other past due but not impaired receivables except above mentioned.

The Company has renegotiated domestic trade receivables in carrying amount of MKD 33,437 thousand (2009: MKD 19,269 thousand). The carrying amount of loans and receivables, which would otherwise be past due, whose terms have been renegotiated is not impaired if the collectability of the renegotiated cash flows are considered ensured.

The carrying amounts of the Company's non-current trade and other receivables are denominated in the following currencies:

In thousands of denars	2010	2009
MKD	315,279	102,263
EUR		5,654
	315,279	107,917

The carrying amounts of the Company's current trade and other receivables are denominated in the following currencies:

In thousands of denars	2010	2009
MKD	1,621,394	1,754,288
EUR	153,589	88,200
USD	330	762
Other	4,687	5,298
	1,780,000	1,848,548

The credit quality of trade receivables that are neither past due nor impaired is assessed based on historical information about counterparty default rates.

Following is the credit quality categories of neither past due nor impaired domestic trade receivables:

In thousands of denars	2010	2009
Group 1	632,993	761,989
Group 2	110.937	259,796
Group 3	235,550	129,407
	979,480	1,151,192
Following is the credit quality categories of neither past due nor impaired for	oreign trade receivables:	
In thousands of denars	2010	2009
Group 1	9,419	7,969
Group 2	2,629	2,248
	12,048	10,217

Group 1 – customers that on average are paying their bills before due date.

Group 2 - customers that on average are paying their bills on due date.

Group 3 - customers that on average are paying their bills after due date.

## 8. OTHER TAXES

## 8.1. Other taxes receivable

In thousands of denars	2010	2009
VAT receivable Other taxes receivable	30,872 27,061 57,933	5,227 3,071 8,298
8.2. Other taxes payable		
In thousands of denars	2010	2009
VAT and other taxes payable	11,303 11,303	<u>41,271</u> 41,271
9. INVENTORIES		
In thousands of denars	2010	2009
Materials Inventory for resale Write down of inventories to net realisable value	130,410 87,681 (4,429) 213,662	73,919 68,890 (7,894) 134,915
Movement in allowance for inventories to net realizable value:		
In thousands of denars	2010	2009
Allowance at 1 January Charged to expense Write off Allowance at 31 December	7,894 4,872 (8,337) 4,429	16,389 12,464 (20,959) 7,894

Allowance for inventory mainly relates to obsolete materials.

## 10. ASSETS HELD FOR SALE

Assets held for sale represent property, plant and equipment which are unusable within the Company and are identified for sale. Management intentions are to sell these assets within one year, subject to extension in certain circumstances. There is a plan to sell these assets and management has started to actively market them at a reasonable price.

## 11. PROPERTY, PLANT AND EQUIPMENT

			Telecommu			
In the usende of denove	اممط	Buildings	nication	Othor	Assets under	Total
In thousands of denars	Land	buildings	equipment	Other	construction	Total
Cost						
At 1 January 2009	23,443	4,712,671	21,173,284	4,007,842	203,505	30,120,745
Additions	-	31,143	790,629	250,702	708,340	1,780,814
Transfer from assets under		000	05.000	05.000	(4.00.052)	(50.700)
construction (see note 12)	-	298	65,930	65,826	(188,853)	(56,799)
Disposals Transfer to assets held for sale	-	(2,722) (75,302)	(186,077)	(190,452) (33,471)	-	(379,251) (108,773)
At 31 December 2009	23,443	4,666,088	21,843,766	4,100,447	722,992	31,356,736
At 31 December 2003	20,440	4,000,000	21,040,700	4,100,447	122,552	01,000,100
Depreciation						
At 1 January 2009	-	1,618,909	17,753,642	3,321,647	-	22,694,198
Charge for the year	-	136,847	1,175,986	271,853	-	1,584,686
Disposals	-	(703)	(181,351)	(165,864)	-	(347,918)
Transfer to assets held for sale _	-	(34,491)	-	(33,302)	_	(67,793)
At 31 December 2009	-	1,720,562	18,748,277	3,394,334	-	23,863,173
Carrying amount						
At 1 January 2009	23,443	3,093,762	3,419,642	686,195	203,505	7,426,547
At 31 December 2009	23,443	2,945,526	3,095,489	706,113	722,992	7,493,563
=			3,000,100	,		.,,,
			Telecommu			
			nication		Assets under	
In thousands of denars	Land	Buildings	equipment	Other	construction	Total
Cost						
At 1 January 2010	23,443	4,666,088	21,843,766	4,100,447	722,992	31,356,736
Additions	-	37,001	1,085,436	226,602	707,692	2,056,731
Transfer from assets under						
construction (see note 12)	-	2,427	409,034	125,913	(615,374)	(78,000)
Disposals	-	(21,907)	(329,124)	(399,037)	(15,149)	(765,217)
Transfer to assets held for sale	-	(34,419)	-	-	-	(34,419)
Transfers between categories		50.400				F0 400
(see note 12)		50,466		4.052.025	- 200 161	50,466
At 31 December 2010	23,443	4,699,656	23,009,112	4,053,925	800,161	32,586,297
Depreciation						
At 1 January 2010	-	1,720,562	18,748,277	3,394,334	-	23,863,173
Charge for the year	-	152,975	1,213,956	294,693	-	1,661,624
Disposals	-	(10,400)	(327,230)	(394,097)	-	(731,727)
Transfer to assets held for sale	-	(32,604)	-	-	-	(32,604)
Transfers between categories						
(see note 12)	-	31,743	_		_	31,743
At 31 December 2010	-	1,862.276	19,635,003	3,294,930	-	24,792,209
Carrying amount						
At 1 January 2010	23,443	2,945,526	3,095,489	706,113	722,992	7,493,563
At 31 December 2010	23,443	2,837,380	3,374,109	758,995	800,161	7,794,088
		_,,	2,2. 1,100	,		, ,

The transfer between asset categories had no impact on depreciation expense.

## 12. INTANGIBLE ASSETS

In thousands of denars	Software and software licences	Concession	Other	Total
01				
Cost At 1 January 2009	1,920,317	154,757	62,420	2,137,494
Additions	102,159	154,757	3,425	105,584
Transfer from assets under construction	102,100		0,420	100,004
(see note 11)	46,469	-	10,330	56,799
At 31 December 2009	2,068,945	154,757	76,175	2,299,877
Amortisation				
At 1 January 2009	1,378,584	154,757	44,718	1,578,059
Charge for the year	194,055	_	11,033	205,088
At 31 December 2009	1,572,639	154,757	55,751	1,783,147
Carrying amount				
At 1 January 2009	541,733	_	17,702	559,435
At 31 December 2009	496,306		20,424	516,730
	430,300		20,424	310,730
In thousands of denars	Software and			
	software licences	Concession	Other	Total
Cost				
At 1 January 2010	2,068,945	154,757	76,175	2,299,877
Additions	124,981	-	6,444	131.425
Transfer from assets under construction	70.000			70.000
(see note 11)	78,000	-	(50.400)	78,000
Transfers between categories (see note 11) _ At 31 December 2010	2 271 026	154757	(50,466)	(50,466)
At 31 December 2010	2,271,926	154,757	32,153	2,458,836
Amortisation				
At 1 January 2010	1,572,639	154,757	55,751	1,783,147
Charge for the year	194,016	-	7,509	201,525
Transfers between categories (see note 11)	, -	-	(31,743)	(31,743)
At 31 December 2010	1,766,655	154,757	31,517	1,952,929
Carrying amount				
At 1 January 2010	496,306	- 	20,424	516,730
At 31 December 2010	505,271		636	505,907
The transfer between asset categories had no	impact on depreciatio	n expense.		
13. INVESTMENT IN SUBSIDARIES				
15. INVESTMENT IN SUBSIDANTES				
In thousands of denars			2010	2009
T-Mobile Macedonia AD Skopje		2,79	1,453	2,791,453
e-Makedonija			6,138	6,138
		2,79	7,591	2,797,591

The subsidiaries of the Company and the ownership interest are presented below:

	Country of		
	incorporation	Ownership interest	Ownership interest
		2010	2009
T-Mobile Macedonia AD Skopje	Macedonia	100	100
e-Makedonija	Macedonia	100	100

During 2004, the Company established the e-Makedonija foundation with the main purpose support of information technology development in the Republic of Macedonia.

## 14. TRADE AND OTHER PAYABLES

In thousands of denars	2010	2009
Trade payables		
-Domestic	720,424	551,924
-Foreign	155,756	175,340
Liabilities to related parties	469,359	270,938
Social security payable	8,458	1,353
Other liabilities	99,222	43,946
Financial liabilities	1,453,219	1,043,501
Accrued expenses	787,992	833,414
Deferred revenue	54,677	58,769
Advances received	40,208	34,265
Other	34,765_	34,765
	2,370,861	2,004,714

Liabilities to related parties represent liabilities to T-Mobile Macedonia AD Skopje, Magyar Telekom Group and Deutsche Telekom Group (see note 28).

In order to maintain consistency with the current year presentation MKD 41,271 thousand were excluded from the Social security payables category in these financial statements and reclassified to Other taxes payable (see note 8). The reclassification had no impact on equity or net profit.

The ageing analysis of domestic and foreign trade payables are as follows:

In thousands of denars	2010	2009
Less than 90 days	796,487	683,038
Between 90 and 180 days	42,610	10,826
More than 181 days	37,083_	33,400
	876,180	727,264

The table above does not represent a contractual maturity but rather an aging analysis where the major part of the payables are within 90 days which is the Company's regular term for payment to suppliers.

The carrying amounts of trade and other payables are denominated in the following currencies:

In thousands of denars	2010	2009
MKD	1,787,011	1,287,197
EUR	464,429	665,015
USD	101,967	39,359
Other	17,454	13,143
	2,370,861	2,004,714

#### 15. PROVISION FOR OTHER LIABILITIES AND CHARGES

1 January 2010       626,666       230,894       857,560         Additional provision       75,701       23,431       99,132         Unused amount reversed       (137,850)       (6,024)       (143,874)         Used during period       (3,704)       (227,972)       (231,676)         31 December 2010       560,813       20,329       581,142         In thousands of denars       Legal cases       Severance       Other       Total         1 January 2009       742,247       153,720       9,795       905,762         Additional provision       140,096       2,673       224,424       367,193         Used during period       (26,794)       (54,729)       (3,068)       (84,591)         Used during period       (228,883)       (101,664)       (257)       (330,804)         31 December 2009       626,666       -       230,894       857,560         Analysis of total provisions:       In thousands of denars       2010       2009         Non current (legal cases and other)       520,389       311,767         Current       60,753       545,793         581,142       857,560	In thousands of denars		Legal cases	Other	Total
Unused amount reversed         (137,850)         (6,024)         (143,874)           Used during period         (3,704)         (227,972)         (231,676)           31 December 2010         560,813         20,329         581,142           In thousands of denars         Legal cases         Severance         Other         Total           1 January 2009         742,247         153,720         9,795         905,762           Additional provision         140,096         2,673         224,424         367,193           Unused amount reversed         (26,794)         (54,729)         (3,068)         (84,591)           Used during period         (228,883)         (101,664)         (257)         (330,804)           31 December 2009         626,666         -         230,894         857,560           Analysis of total provisions:         2010         2009           Non current (legal cases and other)         520,389         311,767           Current         60,753         545,793	1 January 2010		626,666	230,894	857,560
Used during period         (3,704)         (227,972)         (231,676)           31 December 2010         560,813         20,329         581,142           In thousands of denars         Legal cases         Severance         Other         Total           1 January 2009         742,247         153,720         9,795         905,762           Additional provision         140,096         2,673         224,424         367,193           Unused amount reversed         (26,794)         (54,729)         (3,068)         (84,591)           Used during period         (228,883)         (101,664)         (257)         (330,804)           31 December 2009         626,666         -         230,894         857,560           Analysis of total provisions:         2010         2009           Non current (legal cases and other)         520,389         311,767           Current         60,753         545,793	Additional provision		75,701	23,431	99,132
31 December 2010         560,813         20,329         581,142           In thousands of denars         Legal cases         Severance         Other         Total           1 January 2009         742,247         153,720         9,795         905,762           Additional provision         140,096         2,673         224,424         367,193           Unused amount reversed         (26,794)         (54,729)         (3,068)         (84,591)           Used during period         (228,883)         (101,664)         (257)         (330,804)           31 December 2009         626,666         -         230,894         857,560           Analysis of total provisions:         In thousands of denars         2010         2009           Non current (legal cases and other)         520,389         311,767           Current         60,753         545,793	Unused amount reversed		(137,850)	(6,024)	(143,874)
In thousands of denars  Legal cases  Severance  Other  Total  1 January 2009  742,247  153,720  9,795  905,762  Additional provision  140,096  2,673  224,424  367,193  Unused amount reversed  (26,794)  Used during period  (228,883)  (101,664)  (257)  (330,804)  31 December 2009  Analysis of total provisions:  In thousands of denars  2010  2009  Non current (legal cases and other)  Current  520,389  311,767  60,753  545,793	Used during period		(3,704)	(227,972)	(231,676)
1 January 2009       742,247       153,720       9,795       905,762         Additional provision       140,096       2,673       224,424       367,193         Unused amount reversed       (26,794)       (54,729)       (3,068)       (84,591)         Used during period       (228,883)       (101,664)       (257)       (330,804)         31 December 2009       626,666       -       230,894       857,560         Analysis of total provisions:         In thousands of denars       2010       2009         Non current (legal cases and other)       520,389       311,767         Current       60,753       545,793	31 December 2010	-	560,813	20,329	581,142
Additional provision       140,096       2,673       224,424       367,193         Unused amount reversed       (26,794)       (54,729)       (3,068)       (84,591)         Used during period       (228,883)       (101,664)       (257)       (330,804)         31 December 2009       626,666       -       230,894       857,560         Analysis of total provisions:         In thousands of denars       2010       2009         Non current (legal cases and other)       520,389       311,767         Current       60,753       545,793	In thousands of denars	Legal cases	Severance	Other	Total
Unused amount reversed       (26,794)       (54,729)       (3,068)       (84,591)         Used during period       (228,883)       (101,664)       (257)       (330,804)         31 December 2009       626,666       -       230,894       857,560         Analysis of total provisions:       In thousands of denars       2010       2009         Non current (legal cases and other)       520,389       311,767         Current       60,753       545,793	1 January 2009	742,247	153,720	9,795	905,762
Used during period         (228,883)         (101,664)         (257)         (330,804)           31 December 2009         626,666         -         230,894         857,560           Analysis of total provisions:         In thousands of denars         2010         2009           Non current (legal cases and other)         520,389         311,767           Current         60,753         545,793	Additional provision	140,096	2,673	224,424	367,193
31 December 2009       626,666       - 230,894       857,560         Analysis of total provisions:       In thousands of denars       2010       2009         Non current (legal cases and other)       520,389       311,767         Current       60,753       545,793	Unused amount reversed	(26,794)	(54,729)	(3,068)	(84,591)
Analysis of total provisions:  In thousands of denars  2010  2009  Non current (legal cases and other)  520,389  311,767  Current  60,753  545,793	Used during period	(228,883)	(101,664)	(257)	(330,804)
In thousands of denars         2010         2009           Non current (legal cases and other)         520,389         311,767           Current         60,753         545,793	31 December 2009	626,666	-	230,894	857,560
Non current (legal cases and other) 520,389 311,767 Current 60,753 545,793	Analysis of total provisions:				
Current         60,753         545,793	In thousands of denars			2010	2009
	Non current (legal cases and other)			520,389	311,767
<u>581,142</u> <u>857,560</u>	Current			60,753	545,793
				581,142	857,560

Provisions for legal cases mainly relate to certain legal and regulatory claims brought against the Company. There are numerous legal cases for which provisions were recognized, none of which are individually material, therefore not disclosed. For certain legal cases information required under IAS 37 is not disclosed, if we have concluded that the disclosure can be expected to seriously prejudice the outcome of the proceedings..

Based on legal advice, the management does not expect that the outcome of these legal claims will give rise to any significant loss beyond the amounts provided at 31 December 2010.

Other includes provision made for the legal obligation of the Company to pay to employees two average monthly salaries in Republic of Macedonia at their retirement date (see note 2.15.1) and provision made for MTIP (see note 29). The provision is recognized against Personnel expenses in the Profit for the year. In addition, as a result of the findings of the Investigation, the identified impact was recognized under Provision for other liabilities and charges (see note 1.2).

## 16. CAPITAL AND RESERVES

Share capital consists of the following:

In thousands of denars	2010	2009
Ordinary shares Golden share	9,583,878	9,583,878
dolden shale	10_	
	9,583,888	9,583,888

Share capital consists of one golden share with a nominal value of MKD 9,733 and 95,838,780 ordinary shares with a nominal value of MKD 100 each.

The golden share with a nominal value of MKD 9,733 is held by the Government of the Republic of Macedonia. In accordance with Article 16 of the Statute, the golden shareholder has additional rights not vested in the holders of ordinary shares. Namely, no decision or resolution of the Shareholders' Assembly related to: generating, distributing or issuing of share capital; integration, merging, separation, consolidation, transformation, reconstruction, termination or liquidation of the Company; alteration of the Company's principal business activities or the scope thereof; sale or abandonment either of the principal business activities or of significant assets of the Company; amendment of the Statute of the Company in such a way so as to modify or cancel the rights arising from the golden share; or change of the brand name of the Company; is valid if the holder

of the golden share, votes against the respective resolution or decision. The rights vested in the holder of the golden share are given in details in the Company's Statute.

As of 31 December 2010, the ordinary shares of the Company were held as follows:

In thousands of denars	2010	%
Stonebridge AD Skopje, in liquidation	4,887,778	51.00
Government of the Republic of Macedonia	3,336,497	34.81
The Company (treasury shares)	958,388	10.00
International Finance Corporation (IFC)	179,698	1.88
Other minority shareholders	221,527	2.31
	9,583,888	100.00

## 16.1. Treasury shares

The Company acquired 9,583,878 of its own shares, representing 10% of its shares, through the Macedonian Stock Exchange during June, 2006. The total amount paid to acquire the shares, net of income tax, was MKD 3,843,505 thousand. The shares are held as treasury shares.

As a result of the findings of the Investigation, for one consultancy contract, the payments of which was derecognized from treasury shares (see note 1.2).

The amount of treasury shares of MKD 3,738,358 thousand (after derecognition), has been deducted from shareholders' equity. The Company has the right to reissue these shares at a later date. All shares issued by the Company were fully paid.

## 17. REVENUES

In thousands of denars	2010	2009
Fixed line revenues		
Voice retail	3,401,760	4,367,895
Voice wholesale	1,925,104	1,318,046
Internet	1,284,127	1,179,432
Data	1,036,971	961,035
Equipment	359,350	373,178
TV	298,534	224,613
Other revenues	274,265	366,939
	8,580,111	8,791,138
18. PERSONNEL EXPENSES		
In thousands of denars	2010	2009
Salaries	747,028	666,428
Contributions on salaries	242,725	230,637
Bonus payments	152,974	120,709
Other staff costs	92,753	113,954
	1,235,480	1,131,728

Other staff costs mainly include holiday's allowance, termination benefits for 15 employees leaving the Company in 2010 (2009: 12 employees) and other benefits.

Bonus payments also include the cost for the Magyar Telekom's Mid Term Incentive Plan ("MTIP") (see note 29).

#### 19. OTHER OPERATING EXPENSES

In thousands of denars	2010	2009
Services	407,283	426,758
Purchase cost of goods sold	405,602	469,063
Materials and maintenance	365,130	384,127
Subcontractors	216,232	232,450
Marketing and donations	203,045	225,761
Energy	180,222	152,651
Consultancy	75,070	53,957
Fees, levies and local taxes	42,286	187,364
Rental fees	37,322	40,236
Impairment losses on trade and other receivables	18,845	68,434
Insurance	13,780	13,406
Write down of inventories to net realisable value	4,872	12,464
Other	106,468_	121,430
	2,076,157	2,388,101

Services mainly include expenses for postal expenses, expenses for maintaining of IT equipment and other service fees (such as cleaning, security and mobile telecommunication services).

In order to maintain consistency with the current year presentation expenses presented in 2009 as Other in the amount of MKD 71,194 thousand were excluded from the Other operating expenses category in these financial statements and reclassified to Finance expenses (see note 21). The reclassification had no impact on equity or net profit.

## 20. OTHER OPERATING INCOME

Other operating income represents gain on sale of PPE.

## 21. FINANCE EXPENSES

In thousands of denars	2010	2009
Interest expense	41,659	71,194
Bank charges and other commissions	26,083	18,112
Fair value and available for sale - loss	646	3,133
Net foreign exchange loss	-	27,791
	68,388	120,230

In order to maintain consistency with the current year presentation expenses presented in 2009 in Other operating expenses in the amount of MKD 71,194 thousand were excluded from the Other operating expenses category in these financial statements and reclassified to Interest expense (see note 19). The reclassification had no impact on equity or net profit.

## 22. FINANCE INCOME

In thousands of denars	2010	2009
Interest income	270,891	301,939
Dividend income	4,021,920	4,358,432
Net foreign exchange gain	40,218	-
Fair value gain	3,749	-
	4,336,778	4,660,371

Interest income is generated from financial assets classified as loans and receivables.

The major part of dividend income in 2010 is dividend received from T-Mobile Macedonia AD Skopje in the amount of MKD 4,019,131 thousand (2009: MKD 4,355,314 thousand).

## 23. INCOME TAX EXPENSE

Reconciliation of effective tax rate:

In thousands of denars		2010		2009
Profit before tax	=	5,969,884		6,501,352
Non-deductible expenses Tax exempted revenues	1.0% (0.5%) 0.5%	52,726 (30,321) 22,405	1.0% (0.5%) 0.5%	64,679 (33,356) 31,323

Commencing from 1 January 2009 and during 2010 The Government of the Republic of Macedonia has introduced several modifications and changes in the Profit Tax Law. According these changes the base for computation of income tax are non-deductible expenses incurred during the fiscal year while the income tax is payable at the moment of profit distribution in a form of dividend to a foreign legal entities, foreign and domestic individuals. Dividend distribution among domestic companies is tax exempted. In addition, the income tax shall apply at the moment of the distribution of the profits in a form of dividends. Subsequently, as long as the undistributed profits are retained within the company the income tax would not be applied (see note 2.17).

Up to now the tax authorities had carried out a full-scope tax audits at the Company for 2005 and the years preceding. Additionally, audit of personal income tax was carried out by the tax authorities for the period 1 January 2005 to 31 March 2006. During 2010 there was tax audit conducted by the Public revenue office for income tax for 2008 and 2009, withholding tax for 2007 and 2008 and VAT for 2009. The tax authorities may at any time inspect the books and records within 5 years subsequent to the reported tax year, and may impose additional tax assessments and penalties. In a case of tax evasion or tax fraud the statute of limitations may be extended up to 10 years. The Company's management is not aware of any circumstances, which may give rise to a potential material liability in this respect other than those provided for in these financial statements.

#### 24. DIVIDENDS

The Shareholders' Assembly of the Company, at its meeting, held on 2 July 2010 adopted a Resolution for the dividend payment for the year 2009. The Resolution on dividend payment for 2009 is in the amount of MKD 6,470,029 thousand from the net profit for the year 2009. The dividend was paid out on July 2010. Up to date of issuing of these financial statements, no dividends have been declared for 2010.

## 25. LEASES AND OTHER COMMITMENTS

## 25.1. Operating lease commitments - where the Company is the lessee

Operating lease commitments - where the Company is the lessee, are mainly from lease of business premises and other telecommunications facilities.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

In thousands of denars	2010	2009
Not later than 1 year	28,095	14,337
Later than 1 year and not later than 5 years	37,341	36,464
Later than 5 years	276_	392
	65,712	51,193

## 25.2. Operating lease commitments - where the Company is the lessor:

Operating lease commitments - where the Company is the lessor are mainly from lease of working premises.

The future aggregate minimum lease receivables under non-cancellable operating leases are as follows:

In thousands of denars	2010	2009
Not later than 1 year	554	581
Later than 1 year and not later than 5 years	378_	718
	932	1,299

## 25.3. Capital commitments

The amount authorized for capital expenditure as at 31 December 2010 was MKD 244,821 thousand (2009: MKD 382,583 thousand).

## 26. ADDITIONAL DISCLOSURES ON FINANCIAL ASSETS

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- (a) quoted prices (unadjusted) in active markets for identical assets (Level 1);
- (b) inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly (Level 2); and
- (c) inputs for the asset that are not based on observable market data (Level 3).

The level in the fair value hierarchy within which the fair value measurement is categorized in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. The significance of an input is assessed against the fair value measurement in its entirety.

There was no transfer between Level 1 and Level 2 financial assets.

## 26.1. Financial assets - Carrying amounts and fair values

The table below shows the categorization of financial assets as at 31 December 2009.

		Financ	ial assets			
Assets In thousands of denars	Loans and	Held- to-	Available-for- sale	At fair value through profit and loss		
	receivables	maturity	(Level 2)	(Level 1)	Carrying amount	Fair value
Cash and cash						
equivalents	600,819	-	-	-	600,819	600,819
Deposits with banks	7,126,056	-	-	-	7,126,056	7,126,056
Trade and other						
receivables	1,855,539	-	-	-	1,855,539	1,855,539
Available-for-sale financial						
assets	-	-	591	-	591	591
Financial assets at fair value through profit and						
loss	-	-	-	61,376	61,376	61,376

The table below shows the categorization of financial assets as at 31 December 2010.

	`	Financ	ial assets			
Assets In thousands of denars	Loans and receivables	Held- to- maturity	Available-for- sale (Level 2)	and loss	Carrying amount	Fair value
Cash and cash						
equivalents	1,009,511	-	-	-	1,009,511	1,009,511
Deposits with banks Trade and other	5,777,401	-	-	-	5,777,401	5,777,401
receivables Financial assets at fair value through profit and	1,981,837	-	-	-	1,981,837	1,981,837
loss	-	-	-	65,125	65,125	65,125

Loans and receivables are measured at amortized cost, while available-for-sale and held-for-trading assets are measured at fair value.

Cash and cash equivalents, trade receivables and other current financial assets mainly have short times to maturity. For this reason, their carrying amounts at the end of the reporting period approximate their fair values.

Financial assets available for sale include insignificant investment in equity instruments, measured at fair value.

Financial assets at fair value through profit or loss include investments in equity instruments in the amount of MKD 65,125 thousand (2009: MKD 61,376 thousand) calculated with reference to the Macedonian Stock Exchange quoted bid prices. Changes in fair values of other financial assets at fair value through profit or loss are recorded in finance income/expenses in the Profit for the year (see note 21 and 22). The cost of these equity investments is MKD 31,786 thousand (2009: MKD 31,786 thousand).

## 26.2. Other disclosures about financial instruments

The Company is also exposed to risks that arise from the possible drawdown of guarantees in a nominal amount of MKD 9,570 thousand as at 31 December 2010 (2009: MKD 13,966 thousand). These guarantees were issued by Macedonian banks on behalf of Company as collaterals to secure the fulfilment of the Company's certain contractual obligations. The Company has been delivering on its contractual obligations and expects to continue doing so in the future, therefore no drawdown of the guarantees has happened so far, and is not expected to happen in the future.

There were no financial assets or liabilities, which were reclassified into another financial instrument category.

No financial assets were transferred in such a way that part or all of the financial assets did not qualify for de-recognition.

## 27. CONTINGENCIES

The Company has contingent liabilities in respect of legal and regulatory claims arising in the ordinary course of business. It is not anticipated by the management of the Company that any material liabilities will arise from the contingent liabilities other than those provided for (see note 15).

## 28. RELATED PARTY TRANSACTIONS

All transactions with related parties arise in the normal course of business and their value is not materially different from the terms and conditions that would prevail in arms-length transactions.

Transactions with related parties include provision and supply of telecommunication services and equipment, loans granted and supply of management consultancy services. The amounts receivable and payable are disclosed in the appropriate notes (see note 7 and 14).

The revenues and	expenses with the	Company's	s related	parties are	as follows:
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In thousands of denars	2010		2009	
T-Mobile Macedonia AD Skopje	Revenues 694,405	Expenses 1,064,570	Revenues 664,929	Expense 970,90
Magyar Telekom Group				
Magyar Telekom Pic	23,579	66,107	30,877	111,63
Telemakedonija AD	248	-	251	
IQSYS Magyar Telekom	-	11,282	-	11,86
Novatel	2,697	151	10,209	5,85
Crnogorski Telekom	12	-	, =	,
Origo Zrt	-	469	-	
Deutsche Telekom Group				
Deutsche Telekom AG	1,321,963	213,278	812,539	195,51
Hrvatski Telekom	21	-	250	2,22
Slovak Telekom	-	-	-	1
T-Systems	6,268	2,030	32,593	5,38
Cosmofon OTE			10,694	57,22
OTE Globe	18,847	16,047	16,662	6,50
Romtelekom	198	150	327	
Detecon	-	21,111	-	61
The receivables and payables with the Company's rela	ated parties are as fol	lows:		
In thousands of denars	2010		2009	
	Receivables	Payables	Receivables	Payable
T-Mobile Macedonia AD Skopje	149,278	359,298	159,848	191,07
Magyar Telekom Group				
Magyar Telekom Plc	1,784	50,269	2,967	57,10
Telemakedonija AD	21	-	24	
QSYS Magyar Telekom	-	5,635	-	5,01
Novatel	367	1,553	311	67
Deutsche Telekom Group				
Deutsche Telekom AG	97,362	37,329	39,934	6,90
Γ-Systems	2,372	3,733	2,359	8,50
OTE Globe	925	· -	· -	1,05
Romtelekom	66	7,884	329	
Detecon	-	3,658	-	61
29. KEY MANAGEMENT COMPENSATION				
The compensation of key management from the Comp	pany, including taxati	on charges and co	ontributions, is pres	ented belov
n thousands of denars		20	110	200
Short-term employee benefits (including taxation)		115,	636	99,6
State contributions on short-term employee benefits			185	5,59
Share-based payments			591	2,68
		123,		107,96

The remuneration of the members of the Company's Board of Directors amounted to MKD 4,650 thousand (2009: MKD 6,120 thousand) included in Short-term employee benefits.

The share-based payments represent compensation of key management from the Company as part of a Mid Term Incentive Plan (MTIP) launched by Magyar Telekom Plc., whereby the targets to be achieved are based on the performance of the Magyar Telekom Plc. shares. Participants include top and senior managers of the Magyar Telekom Group.

The MTIP is operated by Magyar Telekom Plc. while the compensation of key management from the Company related to the MTIP is incurred by the Company (for MTIP programs launched 2008 and 2009) and is included in Personnel expenses (Bonus Payments) recognized against Other provisions (see notes 18 and 15).

## 30. EVENTS AFTER THE FINANCIAL STATEMENT DATE

There are no events after the financial statement date that would have impact on the 2010 profit for the year, statement of financial position or cash flows.